

EUTELSAT COMMUNICATIONS ANNOUNCES THIRD QUARTER 2006-2007 REVENUES

- **Continued revenue growth: + 5.4% compared to third quarter 2005-2006**
- **Increased visibility: Video Applications rise to 72%¹ of year-to-date revenues**
- **Annual objectives raised:**
 - **Fiscal 2006-2007 revenues above 815 million euros**
 - **EBITDA margin increased from 77% to 78%**

Paris, May 10, 2007 - Eutelsat Communications (Euronext Paris: ETL), one of the world's leading satellite operators, today reported revenues for third quarter ended March 31st, 2007 and for the first nine months of fiscal 2006-2007.

Revenues by application

In millions of euros	Third quarter ended March 31		Change	
	2006	2007	In millions of euros	in %
Video Applications	132.1	148.8	+ 16.7	+ 12.7
Data & Value Added Services	42.4	39.2	- 3.1	- 7.4
Multi-usage	17.9	15.1	- 2.8	- 15.9
Other	2.7	2.5	- 0.2	-
Sub-total	195.1	205.7	+ 10.6	+ 5.4
Total	195.1	205.7	+ 10.6	+ 5.4

Commenting on third quarter 2006-2007 revenues, Giuliano Berretta, Chairman and Chief Executive Officer of Eutelsat Communications, said:

"Revenue growth in our third quarter confirms the attraction of our orbital positions in rapidly expanding markets for digital broadcasting and broadband services in Europe, Russia, the Middle East and Africa. As capacity demand in these regions maintains its sustained growth, we have continued to implement a development model which favours visibility and growth, increasing to 72% the share of Video Applications in total year-to-date revenues. In the same dynamic, the number of TV channels broadcast by our satellites has broken the barrier of 2,500, strengthening Eutelsat's position as Europe's leading satellite operator in video broadcasting markets².

In parallel, our Value Added Services posted double digit growth, mainly driven by demand for broadband in regions with limited coverage from terrestrial networks. This quarter was also marked by take-up of in-flight Internet access services for the business jet market in Europe.

Consistent with the roadmap to develop our in-orbit resources, we have also opened a new position at 4 degrees East through the redeployment of the EURO BIRDTM 4 satellite, taking to 18 the number of positions operated by our Group.

With three quarters of the financial year behind us, we are in good position to increase our revenue objective to more than 815 million euros for fiscal 2006-2007 and to raise to 78% our EBITDA margin objective which was initially set at 77%".

¹ Percentage calculated on the basis of revenues excluding non-recurring revenues

² Source: 2007 Northern Sky Research Study : Global assessment of satellite demand

Third quarter 2006-2007 revenues analysis

Revenues for third quarter 2006-2007 are 205.7 million euros, up 5.4% compared to the third quarter of the preceding fiscal year. At constant exchange rates, revenues show a 7.2% increase.

- Performance for the quarter reflects the Group's determination to grow **Video Applications (72% of third quarter revenues)** both in western Europe and in the Second Continent³. This segment recorded a 12.7% increase in revenues compared to the third quarter of last year. Key highlights of this quarter include:
 - The number of channels broadcast by Eutelsat's fleet reached 2,505 at March 31, 2007, up by 76 channels since December 31, 2006.
 - The HOT BIRD™ (13 degrees East) premium video neighbourhood gained new international channels including Russian information channels RBC-TV and Vesti 24, the French news channel FRANCE 24, Tunisia's Nessma TV and the Qatari channel Al-Jazeera Documentary. These new channels contribute to consolidating the leadership of Eutelsat's HOT BIRD™ position, whose audience stands at 121 million satellite and cable homes in Europe, the Middle East and North Africa, of which 47.6 million homes are equipped for Direct-to-Home reception⁴.
 - This segment also benefited from sustained demand for capacity from the Group's Second Continent, notably from the Middle East and Russia to support development of existing pay-TV platforms and the launch of a new pay-TV offer in Russia by the Tricolor TV platform.
- **Data and Value Added Services (19% of third quarter revenues)** were down by 3.1 million euros compared with third quarter 2005-2006. This decrease mainly reflects reallocation to Video Applications of capacity previously leased for Data Services following expiration of corresponding contracts, and transformation of some short-term contracts to long-term contracts providing greater visibility. However, decrease of this segment was partially offset by strong revenue growth from Value Added Services (up 13.9% to 8.5 million euros).
 - Growth of Value Added Services was principally driven by continued deployment of D-STAR terminals, which deliver broadband access to areas not covered by terrestrial networks, in particular in Europe and in Africa.
 - In addition, Value Added Services recorded during the quarter their first successes in the market for in-flight Internet access on business jets. Developed in partnership with Viasat, this service is commercialised in Europe by Arinc.
- **Multi-usage (7% of third quarter revenues)** is down 2.8 million euros compared to third quarter 2005-2006, primarily due to the transfer to Video Applications of capacity previously leased to Arabsat following the expiry of the corresponding contract, and to adverse exchange rate fluctuations. However, revenues increased slightly compared to the previous quarter (+0.3 million euros) owing to conclusion of new government service contracts activated upon entry into service of the EUROIRD™ 4 satellite (previously HOT BIRD™ 3) at the 4 degrees East position.

³ Central and eastern Europe, Russia, central Asia, Turkey, Middle East, Africa

⁴ Source: Eutelsat's 2-year Survey of cable and satellite penetration, published January 19, 2007. Survey conducted in 42 countries

Year-to-date 2006-2007 revenues analysis

Compared with the same period of the preceding fiscal year, year-to-date revenues were up 5.2% at 621 million euros. They include 11.4 million euros of penalties related to late delivery of the HOT BIRD™ 7A satellite. At a constant exchange rate, revenues were up 6.5%. Excluding one-off revenues and at a constant exchange rate, growth was 7.7%.

Revenues by application

In millions of euros	9 months ended March 31		Change	
	2006	2007	In millions of euros	in %
Video Applications	387.6	438.6	+ 51.0	+13.2%
Data & Value Added Services	129.0	120.8	-8.2	-6.3%
Multi-usage	51.4	44.5	-6.9	-13.4%
Other	4.7	5.7	+1.0	NA
Sub-total	572.6	609.6	+37.0	+6.5%
Non recurring revenues	17.4	11.4	-6.0	NA
Total	590.0	621.0	+ 31.0	+5.2%

Video Applications (72% of revenues⁵) increased by 51 million euros. This progress is mainly attributable to:

- 384 additional channels on the Group's fleet since June 30, 2006,
- The full effect of the contracts activated following entry into service in April 2006 of the HOT BIRD™ 7A satellite,
- Ongoing expansion of pay-TV platforms in the Group's priority areas of development in central Europe (Total TV in Serbia, TV Romania), Russia (NTV+ and Tricolor), Turkey (Digiturk) and Africa (MultiChoice Africa),
- Entry into service on July 1, 2006 of ATLANTIC BIRD™ 4 at the 7 degrees West position, enabling entry into force of contracts formerly concluded with operators in the Middle East for video broadcasting.

Data and Value Added Services (19% of total revenues) were down by 8.2 million euros compared with the same period of the preceding financial year, reflecting partial reallocation to Video Applications of capacity previously leased for Data Services. This was partly compensated by a 7.8% increase to 23.5 million euros of revenues from Value Added Services. Growth of Value Added Services was principally driven by continued deployment in Europe and emerging markets, notably Africa, of D-STAR terminals, which allow for broadband access in areas not covered by terrestrial networks.

Evolution of **Multi-usage (7% of total revenues)** mainly reflects partial reallocation to Video Applications of capacity previously leased to Arabsat following expiration of a contract, and unfavourable US\$/€ currency fluctuations. However, this segment benefited from the renewal of all government service contracts which had matured during the period, and from the recent entry into force of new contracts following the arrival of the EUROBIRD™ 4 satellite at 4 degrees East.

Changes in the Group's satellite fleet

➤ *Entry into service of EUROBIRD™ 4*

On March 15, 2007, the Group announced the entry into service of the EUROBIRD™ 4 satellite at the 4 degrees East location for a new commercial mission. This redeployment allows Eutelsat to open a

⁵ Percentage calculated on the basis of revenues excluding non-recurring revenues

new orbital position, taking to 18 the number of locations used by the Group. From 4 degrees East, EUROIRD™ 4 provides coverage of Europe, North Africa, the Middle East and central Asia in Ku-band frequencies.

Outlook:

Taking into account the strength of its operating performance for the first nine months of the year, the Group is raising its revenue objective for 2006-2007 to above 815 million euros⁶, compared to the initially disclosed objective of above 800 million euros.

The Group is also raising to 78% its EBITDA margin objective which was initially set at 77% for the fiscal year ending June 30, 2007.

The Group will comment on medium-term outlook on the release of its annual results, on July 26, 2007.

Financial calendar:

Fiscal 2006-2007 results: July 26, 2007

About Eutelsat Communications

Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is the holding company of Eutelsat S.A.. With capacity commercialised on 23 satellites that provide coverage over the entire European continent, as well as the Middle East, Africa, India and significant parts of Asia and the Americas, Eutelsat is one of the world's three leading satellite operators in terms of revenues. At 31 March 2007, Eutelsat's satellites were broadcasting over 2,500 television channels and 1,000 radio stations. More than 1,000 channels broadcast via its HOT BIRD™ video neighbourhood which serves over 120 million cable and satellite homes in Europe, the Middle East and North Africa. The Group's satellites also serve a wide range of fixed and mobile telecommunications services, TV contribution markets, corporate networks, and broadband markets for Internet Service Providers and for transport, maritime and in-flight markets. Eutelsat's broadband subsidiary, Skylogic, markets and operates services through teleports in France and Italy that serve enterprises, local communities, government agencies and aid organisations in Europe, Africa, Asia and the Americas. Headquartered in Paris, Eutelsat and its subsidiaries employ 515 commercial, technical and operational experts from 27 countries.

www.eutelsat.com

For further information

Press

Vanessa O'Connor

Tel: + 33 1 53 98 38 88

voconnor@eutelsat.fr

Frédérique Gautier

Tel: + 33 1 53 98 38 88

fgautier@eutelsat.fr

Investors

Gilles Janvier

Tel: +33 1 53 98 35 35

investors@eutelsat-communications.com

⁶ Including 11.4 million euros of penalties related to satellite late delivery booked as one-off revenue in the second quarter 2006-2007.